

January 2019

Real Estate Analyst - Commercial

Full-time; Permanent

Toronto, Ontario

Urbanation Inc. is a Toronto-based real estate consulting firm that provides research, in-depth market analysis and consulting services to the industry. Urbanation uses a multi-disciplinary approach that combines empirical research techniques with first-hand observations and site visits. Urbanation tracks the Greater Toronto Area's commercial property, condominium, and rental markets through the delivery of quarterly reports and online database access to subscribers. Urbanation also actively conducts site specific market feasibility studies across the country for both condominium and purpose-built rental apartment projects.

As an **Analyst – Commercial**, you will join a quickly expanding boutique firm at the forefront of property investment and development market research. Working closely with a small team of highly skilled and experienced analysts, you will be expected to take on full responsibility for researching and analyzing commercial property sales across a defined area of the GTA. There may also be opportunities to collaborate with other analysts on custom market studies for clients. We are seeking an analyst with a strong ability to source, interpret, and communicate real estate market data with an exceptional level of detail and insight.

Main Responsibilities

- Properly source and categorize land and commercial building transactions, and conduct due diligence in preparation of a comprehensive report for each sale in your assigned geographical area
- Research site and building statistics, land registry information, identify parties involved in the sale, terms of sale and mortgage documents, neighbourhood attributes, development applications, and financial statements
- Build relationships and effectively communicate with brokers to gather undocumented information
- Regularly conduct site visitations to obtain first-hand observations
- Produce clear, concise, and insightful research reports
- Contribute to the quarterly GTA commercial market summary reports
- Stay on top of the latest market trends for commercial property in the GTA
- Attend industry conferences, presentations, and events
- Assist in managing subscriber inquiries

Qualifications

- Bachelor's degree in Urban Studies, Economics, Real Estate Commerce, or a related field. A Master's degree would be considered a strong asset.

- Demonstrated experience applying innovative research techniques, producing written research reports and working with real estate and planning related information sources
- Experience working in the real estate research/consulting sector would be a clear asset.
- Enthusiasm for real estate market research and related issues
- Strong written and oral communication skills, with the ability to clearly, concisely, and confidently convey research results
- Superior attention to detail and a commitment to maintaining the highest level of data accuracy and integrity
- Exceptional project and time management abilities, with demonstrated experience undertaking concurrent tasks and meeting tight deadlines
- Experience working in a team environment
- A valid G driver's license

Interested candidates are instructed to submit their resume along with a cover letter.

Applicants selected for further consideration will be contacted for an interview.